

Subject card

Subject name and code	Negotiation Theory and Practice, PG_00190992						
Field of study	Political Studies						
Date of commencement of studies	October 2026	Academic year of realisation of subject			2028/2029		
Education level	Bachelor's studies	Subject group			Obligatory subject group in the field of study Subject group related to scientific research in the field of study		
Mode of study	full-time studies	Mode of delivery			at the university		
Year of study	3	Language of instruction			Polish		
Semester of study	5	ECTS credits			3.0		
Learning profile	academic	Assessment form			credit		
Conducting unit	Division of Public Policy and Administration -> Institute of Political Science -> Faculty of Social Sciences -> Rector						
Name and surname of lecturer (lecturers)	Subject supervisor		dr Barbara Kijewska				
	Teachers						
Lesson types	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	0.0	30.0	0.0	0.0	0.0	30
	E-learning hours included: 0.0						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	Number of study hours	30		0.0		45.0	75
Subject objectives	.						

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[POLL3_W04] Has advanced knowledge of the historical, economic, social, legal, ethical, and cultural determinants of political life, as well as of the structures in which this life unfolds, their origins, and transformations.		[SW2] presentation/project/paper/report
	[POLL3_W02] Has advanced knowledge of the role of man in social life, especially political life, and his interactions with the social, political, cultural, legal and economic environment.		[SW2] presentation/project/paper/report
	[POLL3_U13] Can prepare oral presentations on specific issues using sources and theoretical approaches.		[SU6] demonstration of practical skills
	[POLL3_U05] Has the skills necessary to participate in public life, can independently plan and implement own lifelong learning.		[SU8] observation of student's independent or team work
	[POLL3_U04] Can determine the mechanisms of functioning of political organisations, including planning and organising the work of oneself and the team, preparing social, political, economic and civic projects (including those involving cooperation with other people), taking into account legal and political aspects in the field of social sciences politics, independently supplementing knowledge and obtaining information, using various sources and technological possibilities.		[SU4] test/exam - oral or written
	[POLL3_U03] Has skills in forecasting political processes and phenomena with particular emphasis on threats to the legal, social, and political order.		[SU6] demonstration of practical skills
	[POLL3_K03] Is prepared to work in public organisations and institutions, including public administration bodies, political parties and other national and international organisations.		[SK8] observation of student's independent or team work
	[POLL3_U01] Can correctly interpret and explain the behaviour of individuals and social groups in social life, especially political life.		[SU2] presentation/project/paper/report
	[POLL3_K02] Is prepared to set priorities for accomplishing tasks assigned to oneself and to others, as well as to participate in the development of institutionalized forms of civic engagement, including assuming leadership roles.		[SK4] test/exam - oral or written
	[POLL3_W11] Has an advanced knowledge of the mechanisms of governance and political decision-making, including knowledge of the principles and relationships between management, organizing and other interactions between entrepreneurship and politics, has advanced knowledge of the threats and challenges facing politics, including the principles of creating and developing forms of individual entrepreneurship.		[SW4] test/exam - oral or written

	Course outcome	Subject outcome	Method of verification
	[POLL3_K01] Is prepared to participate in public life and in teams implementing social, political and civic projects at various levels of participation, and uses the acquired knowledge, skills and competencies to act in an entrepreneurial manner.	.	[SK6] demonstration of practical skills
Subject contents	.		
Prerequisites and co-requisites			
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
		20.0%	20.0%
		40.0%	40.0%
		40.0%	40.0%
Recommended reading	Basic literature	.	
	Supplementary literature	.	
	eResources addresses		
Example issues/ example questions/ tasks being completed	.		
Work placement	Not applicable		

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