

Subject card

Subject name and code	SG - ECONOMIC AND FINANCIAL - Commercial contract law - lecture, PG_00200119						
Field of study	Law						
Date of commencement of studies	October 2026	Academic year of realisation of subject			2029/2030		
Education level	uniform Master's studies	Subject group			Optional subject group Subject group related to scientific research in the field of study		
Mode of study	part-time studies	Mode of delivery			at the university		
Year of study	4	Language of instruction			Polish		
Semester of study	8	ECTS credits			3.0		
Learning profile	academic	Assessment form			exam		
Conducting unit	Department of Commercial Law -> Faculty of Law and Administration -> Rector						
Name and surname of lecturer (lecturers)	Subject supervisor		dr Maciej Zejda				
	Teachers						
Lesson types	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	15.0	0.0	0.0	0.0	0.0	15
	E-learning hours included: 0.0						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	Number of study hours	15		0.0		60.0	75
Subject objectives	Celem przedmiotu jest ukazanie studentom zasad zawierania, wykonywania oraz odpowiedzialności za niewykonanie umów w obrocie gospodarczym oraz przedstawienie typowych konstrukcji prawnych służących minimalizacji ryzyka kontraktowego związanego z niewykonaniem umowy przez kontrahenta. Studenci poznają typowe nazwane i nienazwane umowy stosowane w obrocie gospodarczym, w szczególności pomiędzy przedsiębiorcami i z udziałem przedsiębiorców.						

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[PRAWOJ5_WG05] identifies in depth the various forms of social life, including the rights and duties of individuals in different contexts, with particular reference to the phenomena of violation of the law and their consequences	The student knows the differences between named and unnamed contracts, can identify the substantively significant elements of named contracts, and can also identify the characteristic elements of unnamed contracts. The student understands the differences between unilateral and bilateral commercial contracts. The student is familiar with issues related to default.	[SW1] oral statement/ conversation/discussion [SW2] presentation/project/paper/ report [SW5] implementation of a problem task
	[PRAWOJ5_WK10] has an in-depth knowledge of the principles of ethical and appropriate communication in legal and legal language	The student knows and understands basic contractual terms and clauses and understands the role of professional representatives in the contract negotiation process.	[SW1] oral statement/ conversation/discussion [SW2] presentation/project/paper/ report [SW5] implementation of a problem task
	[PRAWOJ5_UW05] is able to perceive and analyse moral dilemmas, generate solutions and justify the positions adopted	The student understands the role of a lawyer in drafting commercial contracts and can identify legal risks associated with contractual clauses.	[SU1] oral statement/conversation/ discussion [SU2] presentation/project/paper/ report [SU5] implementation of a problem task [SU6] demonstration of practical skills [SU8] observation of student's independent or team work
	[PRAWOJ5_KO03] is ready to actively participate in entities carrying out professional activities related to law	The student knows the principles of drafting commercial contracts, can negotiate a commercial agreement, and can identify business and legal risks.	[SK1] oral statement/conversation/ discussion [SK2] presentation/project/paper/ report [SK5] implementation of a problem task [SK6] demonstration of practical skills [SK8] observation of student's independent or team work
	[PRAWOJ5_WK09] has an in-depth knowledge of legal institutions and constructions specific to various fields of law, including selected specific areas of law discussed in the course of study	The student demonstrates in-depth knowledge of contract law and can apply relevant legal norms.	[SW1] oral statement/ conversation/discussion [SW2] presentation/project/paper/ report [SW5] implementation of a problem task
Subject contents	<ol style="list-style-type: none"> 1. Umowy w obrocie gospodarczym - specyfika kontraktowania (w szczególności podstawowe zasady zawierania i wykonywania umów gospodarczych) 2. Terminy zapłaty w transakcjach handlowych 3. Umowa sprzedaży towarów określenie momentu przejścia ryzyka na kupującego, klauzule Incoterms, odpowiedzialność za wady w umowach dwustronnie handlowych 4. Umowy dotyczące przedsiębiorstwa (w tym zbycia przedsiębiorstwa i oddanie przedsiębiorstwa do korzystania, sprzedaż udziałów i akcji w spółkach kapitałowych, due dilligence) 5. Umowy w procesie budowlanym umowa deweloperska, umowa o roboty budowlane, umowa o generalne wykonawstwo inwestycji, umowa o zastępstwo inwestycyjne 6. Umowa korzystania z rzeczy i praw (leasing, franchising) 		
Prerequisites and co-requisites			
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
		51.0%	100.0%

Recommended reading	Basic literature	<p>M. Stec (red.), System Prawa Handlowego, Warszawa , tom 5a, 5b, 5c CH.BECK, dostępna w Systemie Informacji LEGALIS</p> <p>W. Katner (red.), System Prawa Prywatnego , Warszawa, tom IX Wydawnictwo C.H. BECK , dostępne w Systemie Informacji Prawnej LEGALIS</p> <p>J. Rajski (red.), System Prawa Prywatnego , Warszawa, tom VII Wydawnictwo C.H. BECK , dostępne w Systemie Informacji Prawnej LEGALIS</p> <p>A. Cempura, A. Kasolik, Metodyka sporządzania umów gospodarczych, WOLTERS KLUWER, aktualne wydanie</p> <p>F. Bortolotti, Drafting and negotiating international commercial contracts : a practical guide, aktualne wydanie</p>
	Supplementary literature	Brak
	eResources addresses	
Example issues/ example questions/ tasks being completed		
Work placement	Not applicable	

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