

**Subject card**

<b>Subject name and code</b>	Marketing and marketing research, PG_00200548						
<b>Field of study</b>	German Studies						
<b>Date of commencement of studies</b>	October 2026	<b>Academic year of realisation of subject</b>			2028/2029		
<b>Education level</b>	Bachelor's studies	<b>Subject group</b>			Obligatory subject group in the field of study Optional subject group Humanistic-social subject group Subject group related to scientific research in the field of study		
<b>Mode of study</b>	full-time studies	<b>Mode of delivery</b>			at the university		
<b>Year of study</b>	3	<b>Language of instruction</b>			Polish		
<b>Semester of study</b>	6	<b>ECTS credits</b>			1.0		
<b>Learning profile</b>	academic	<b>Assessment form</b>			credit		
<b>Conducting unit</b>	Department of Marketing -> Faculty of Management -> Rector						
<b>Name and surname of lecturer (lecturers)</b>	<b>Subject supervisor</b>		dr Tomasz Dryl				
	<b>Teachers</b>						
<b>Lesson types</b>	<b>Lesson type</b>	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	<b>Number of study hours</b>	15.0	0.0	0.0	0.0	0.0	15
	E-learning hours included: 0.0						
<b>Learning activity and number of study hours</b>	<b>Learning activity</b>	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	<b>Number of study hours</b>	15		2.0		8.0	25
<b>Subject objectives</b>	Introduction to the basic issues of the role of marketing in the functioning of business entities						

Learning outcomes	Course outcome	Subject outcome	Method of verification
	[NIEML3_W10] Knows and understands basic issues related to the creation and development of various forms of entrepreneurship	Knows and understands the basic issues involved in the creation and development of various forms of marketing activity	[SW4] test/exam - oral or written
	[NIEML3_W08] Knows and understands basic concepts and principles industrial property and copyright protection	Knows and understands the basic concepts and principles of industrial property protection and copyright law	[SW4] test/exam - oral or written
	[ NIEML3_U09] Independently plans and implements actions leading to a continuous improvement of knowledge and skills, understands the need for continuous training and professional development	Independently plans and implements activities leading to a continuous improvement of knowledge and skills, understands the need for continuous training and professional development leading to improved marketing skills	[SU4] test/exam - oral or written
	[NIEML3_K04] Is ready to take on professional challenges; thinks and acts in an entrepreneurial manner; exhibits perseverance in carrying out individual and team professional activities	Is ready to take on professional challenges; thinks and acts in an entrepreneurial manner; exhibits perseverance in the implementation of marketing activities	[SK8] observation of student's independent or team work
	[NIEML3_K06] Is willing to adhere to the principles of professional ethics and require this of others	Is willing to adhere to professional ethics and require this of others when conducting marketing activity	[SK8] observation of student's independent or team work
	[NIEML3_K05] Can carry out professional roles responsibly	Able to perform professional roles responsibly in marketing activities	[SK8] observation of student's independent or team work
[NIEML3_W09] Knows and understands the basic economic, legal, ethical and other conditions of various professional activities in the area of German-Polish relations and history	Knows and understands the basic economic, legal, ethical and other conditions of different professional activities in the field of marketing in German-Polish relations	[SW4] test/exam - oral or written	
Subject contents	Problems of the lecture: The concept of marketing. The role of marketing in the functioning of a company. Tools of marketing: the marketing mix. Marketing information system (SIM) in a company. Marketing of goods, services and ideas. Buyer behaviour. Methods, classification, phases of marketing research. Primary and secondary research. Research questionnaire - construction, analysis and interpretation of results. International marketing. Marketing decisions. Marketing management (elements, stages, procedures).		
Prerequisites and co-requisites	no		
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	final colloquium	51.0%	100.0%
Recommended reading	Basic literature	<p>A. Literatura wymagana do ostatecznego zaliczenia zajęć (zdania egzaminu):</p> <p>A.1. wykorzystywana podczas zajęć:</p> <p>W. Dryl, T. Dryl, U. Kępcowska, Nowe 4P marketingu, CeDeWu Warszawa 2023;</p> <p>P. Kotler, A. Armstrong, Marketing. Wprowadzenie, Rebis Poznań 2018.</p> <p>Badania marketingowe. Od teorii do praktyki, Red. D. Maison, A. Noga-Bogomilski, Gdańsk 2007.</p> <p>Churchill, G. A., Badania marketingowe. Podstawy metodologiczne, Warszawa 2002.</p>	

	Supplementary literature	Kompendium wiedzy o marketingu, red. H. Mruk, B. Pilarczyk, Warszawa 2007.  B. Literatura uzupełniająca: Grzesiuk A., Marketing międzynarodowy, Warszawa 2007
	eResources addresses	
Example issues/ example questions/ tasks being completed		
Work placement	Not applicable	

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