

Subject card

Subject name and code	Resolving disputes and conflicts, PG_00130082						
Field of study	Biology						
Date of commencement of studies	October 2024		Academic year of realisation of subject				
Education level	Bachelor's studies		Subject group			Obligatory subject group in the field of study Optional subject group	
Mode of study	full-time studies		Mode of delivery			e-learning	
Year of study	3		Language of instruction			Polish polish	
Semester of study	6		ECTS credits			2.0	
Learning profile	academic		Assessment form			credit	
Conducting unit	Department of the Theory and Philosophy of Law and State -> Faculty of Law and Administration -> Rector						
Name and surname of lecturer (lecturers)	Subject supervisor		dr Magdalena Glanc-Żabiłowicz				
	Teachers						
Lesson types	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	30.0	0.0	0.0	0.0	0.0	30
	E-learning hours included: 30.0						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours		Self-study	SUM
	Number of study hours	30		0.0		20.0	50
Subject objectives	The aim of the course is to familiarize students with the basic knowledge of conflicts and their resolution, both through judicial and extrajudicial means, as well as to analyze and evaluate the activities of selected institutions in terms of the legal and social consequences of their functioning. During the lecture, elements of the theory of social communication, legal cognitive science, ethics, and legal argumentation will be presented, as well as the results of interdisciplinary research conducted in social sciences and jurisprudence on the functioning of courts, negotiations, mediations, and arbitration. The topics presented also aim to shape basic negotiation and mediation skills and attitudes.						
Learning outcomes	Course outcome		Subject outcome			Method of verification	
			The student has basic knowledge about conflict and knows the mechanisms for resolving disputes, both out-of-court and in court.			[SK4] test/exam - oral or written	

Subject contents	1. Alternative dispute resolution methods. Resolving and settling conflicts		
	2. The concept of negotiation and mediation. The role of a negotiator and mediator, Lawyers and public officials in the modern services market.		
	3. Ethics of methods of conducting negotiations and mediation. Consequentialism. Negotiator's ethics		
	4. Models, styles and phases of negotiation.		
	5. Preparing for negotiations. Negotiating position. The role of time and space in negotiations.		
	6. Influence vs. coercive tactics in negotiation.		
	7. Non-verbal communication. Cognitive heuristics and accurate communication in negotiations and mediations.		
	8. Rules of mediation. Characteristics of mediation in selected areas of law and public administration.		
	9. Comparison of negotiations and mediation with other methods of resolving conflicts in law.		
	10. Simulations		
Prerequisites and co-requisites			
Assessment methods and criteria	Subject passing criteria	Passing threshold	Percentage of the final grade
	participation to class	80.0%	50.0%
	written statement	50.0%	50.0%
Recommended reading	Basic literature	1. J. Stelmach, B. Brożek, Sztuka negocjacji prawniczych, Warszawa2011.2. J. Jabłońska-Bonca, K. Zeidler, Prawnik a sztuka retoryki inegocjacji, Warszawa 2016.3. T. Reiman, Potęga mowy ciała, Wyd. Helion, Warszawa 2010.4. R. Mayer, Jak wygrać każde negocjacje, MT Biznes, Warszawa2012.5. A. Jakubiak-Mirończuk, Negocjacje dla prawników, Warszawa2010.6. M. Tabernacka, Negocjacje i Mediacje w sferze publicznej, WoltersKluwer Polska, 2009.7. D. Kahneman, Pułapki myślenia. O myśleniu szybkim i wolnym,Media Rodzina, Warszawa 2012	
	Supplementary literature	no	
	eResources addresses		
Example issues/ example questions/ tasks being completed	no		
Work placement	Not applicable		

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