Subject card

Subject name and code	Business contract law - lecture, PG_00212710					
Field of study	Taxes and Tax Consultancy					
Date of commencement of studies	October 2026		Academic year of realisation of subject		2026/2027	
Education level	Master's studies		Subject group		Optional subject group	
Mode of study	part-time studies		Mode of delivery		at the university	
Year of study	1		Language of instruction		Polish	
Semester of study	1		ECTS credits		2.0	
Learning profile	academic		Assessment form		credit	
Conducting unit	Department of Commercial Law -> Faculty of Law and Administration -> Rector					
Name and surname of lecturer (lecturers)	Subject supervisor		dr Kaja Zaleska-Korziuk			
	Teachers					
Lesson types	Lesson type	Lecture	Tutorial	Laboratory	Project	Seminar	SUM
	Number of study hours	14.0	0.0	0.0	0.0	0.0	14
	E-learning hours included: 0.0						
Learning activity and number of study hours	Learning activity	Participation in didactic classes included in study plan		Participation in consultation hours	Self-study	SUM
	Number of study hours	14		0.0	36.0	50
Subject objectives	The aim of the course is to show students the principles of concluding, performing and being liable for non-performance of contracts in business transactions, as well as presenting typical legal structures used to minimize contractual risk related to non-performance of the contract by the contractor. Students learn typical named and unnamed contracts used in business transactions, in particular between entrepreneurs and with the participation of entrepreneurs.					

Learning outcomes

Course outcome	Subject outcome	Method of verification
[PiDPMU2_W03] has in-depth knowledge of the subject of regulation of selected detailed issues outside the scope of branches of substantive and formal law related to public levies, as well as outside the scope of accounting	has advanced and systematic knowledge of the principles of private law governing the conclusion, performance and liability for non-performance of contracts in commercial transactions, including contracts for the sale of goods, contracts relating to an enterprise, contracts in the construction process, and contracts for the use of things and rights	[SW4] test/exam - oral or written
[PiDPMU2_W05] has systematic knowledge of the economic, legal, ethical and other conditions of various types of professional activity related to the application and compliance with tax law and accounting	has advanced knowledge of selected issues related to public levies and accounting that accompany the conclusion and performance of contracts in commercial transactions, falling outside the substantive and procedural regulation of the contracts themselves	[SW4] test/exam - oral or written
[PiDPMU2_W01] has in-depth and structured knowledge of the basics of jurisprudence, public finances and private law, including the main development trends in legal sciences and economics and finance sciences	has systematic knowledge of the economic, legal and ethical determinants of concluding contracts in commercial transactions, relevant from the perspective of applying tax law and accounting principles	[SW4] test/exam - oral or written

Subject contents	1. Contracts in business - specificity of contracting (in particular the basic principles of concluding and performing contracts economic) 2. Contract for the sale of goods - determining the moment of transfer of risk to the buyer, Incoterms clauses, liability for defects in contracts bilateral trade 3. Agreements relating to the enterprise (including sale of the enterprise and putting the enterprise into use, sale of shares in capital companies, due diligence) 4. Contracts in the construction process - development contract, construction contract, general investment contract, investment replacement contract 5. Agreement for the use of goods and rights (leasing, franchising)
Prerequisites and co-requisites	
Assessment methods and criteria	Subject passing criteria: Exam; Passing threshold: 51.0%; Percentage of the final grade: 100.0%
Recommended reading	Basic literature: Drafting and negotiating international commercial contracts : a practical guide / by Fabio Bortolotti. Supplementary literature: --- eResources addresses:
Example issues/ example questions/ tasks being completed	1. What is the content and legal nature of the general contracting contract for the investment? 2. What are the statutory instruments for protecting the rights of a buyer concluding a development contract? 3. What are the rules for dividing the costs and risk of goods delivery according to the FCA Incoterms rule? 4. What sanctions for late payment do the regulations provide for commercial contracts concluded between entrepreneurs? 5. What is the content and legal nature of the franchise agreement?
Work placement	Not applicable

Assessment methods and criteria:

Subject passing criteria	Passing threshold	Percentage of the final grade
Exam	51.0%	100.0%

Document generated electronically. Does not require a seal or signature.